



RATING RATIONALE

10 Dec 2020

Aavishkar Online Lottery Agency Pvt Ltd

Brickwork Ratings Revises the ratings for the Bank Loan Facilities of Rs. 3.02 Crs. of Aavishkar Online Lottery Agency Pvt Ltd based on best available information, as the issuer did not cooperate.

Facilities**	Amount (Rs.Crs)		Tenure	Rating#	
	Previous	Present		Previous (Nov 2019)	Present
Fund based	3.02	3.02	Long Term	BWR B Stable Downgraded Issuer Not Co-operating*	BWR B- Stable Downgraded Issuer Not Co-operating*
Total	3.02	3.02	INR Three Crores and Two Lakhs Only		

Please refer to BWR website www.brickworkratings.com/ for definition of the ratings

* Issuer did not cooperate, based on best available information.

**Details of Bank facilities is provided in Annexure-I

RATING ACTION / NATURE OF NON-COOPERATION

The rating of the Bank Loan Facilities of the company has been revised to BWR B-/Stable (Issuer Not Cooperating) on account of non-receipt of any information for ascertaining the financial risk profile/performance of the company. We have therefore continued the rating under the “Issuer Not Cooperating” category.

The rating was due for surveillance in November 2020. The company was being regularly followed up for the surveillance, vide email and calls dated 20.11.2020, 27.11.2020, and 07.12.2020 for obtaining the relevant and latest information for the review of the rating. The company did not cooperate in undertaking the rating process in spite of following up several times. In the absence of adequate information from the entity, BWR is unable to assess the entity’s financial performance and its ability to service its debt and maintain a valid rating.

Hence, on account of inadequate information and lack of management cooperation, BWR recommends to continue the rating under Issuer Non Cooperating category and has revised the rating of the Bank Loan Facilities of the firm to BWR B-/Stable (Issuer Not Cooperating).



LIMITATIONS OF THE RATING

Information availability risk is a key factor in the assessment of credit risk as generally, non-cooperation by the rated entities to provide required information for a review of the assigned rating may also be accompanied by financial stress. Users of the credit ratings should therefore take into account possible deterioration in the credit quality of the rated entity arising from its non-transparency withholding of information required for a review of the rating.

COMPANY PROFILE (Information as on November 2017)

The company is a service provider of Rajshree Online lottery (it is licensed channel partner of Rajashri Lotteries) and Maharashtra Rajya Online lottery services in Mumbai, Maharashtra. It is the flagship company of Aavishkar group in online lottery business. Aavishkar Online Lottery Pvt Ltd is now an ISO 9001-2015 certified company. The Aavishkar Group was established by Mr. Ashrunath Ambekar and it is equipped with its good infrastructure facilities in Navi Mumbai and it has its fleet of Business Development Executives and technicians available for the customers round the clock. The group has 40 members team of employees, the group also focuses on the development of its employees by providing them developmental training programmes and motivational coaching sessions from time to time. The group is now aiming to provide employment and business opportunities to the economically backward sections of villages in and around Solapur.

KEY FINANCIAL INDICATORS [AS AVAILABLE WITH BWR]

Key Financial Indicators	Units	FY 17	FY 16
Result Type		Provisional	Audited
Total Operating Income	Rs. Crs	360.27	324.15
EBITDA	Rs. Crs	1.15	1.36
PAT	Rs. Crs	0.53	0.47
Tangible Net Worth	Rs. Crs	2.41	1.88
Total Debt/TNW	Times	0.88	1.48
Current Ratio	Times	0.45	0.43

NON-COOPERATION WITH PREVIOUS RATING AGENCY IF ANY : Nil

RATING HISTORY FOR THE PREVIOUS THREE YEARS [including withdrawal & suspended]

Instrument / Facilities	Current Rating			Rating History		
	Tenure	Amount (₹ Cr)	Rating	Nov 2019	2018	Nov 2017
Fund Based Term Loan	Long Term	3.02	BWR B- Stable Downgraded Issuer Not Co-operating*	BWR B Stable Downgraded Issuer Not Co-operating*	-	BWR B+ Stable
Total		3.02	Rs. Three Crores and Two Lakhs Only			

*Issuer did not co-operate. Based on the best available information

Note: The rating was moved to the Rating Not Reviewed in Feb 2019..

COMPLEXITY LEVELS OF THE INSTRUMENTS

For more information, visit www.brickworkratings.com/download/ComplexityLevels.pdf

Hyperlink/Reference to applicable Criteria

- [General Criteria](#)
- [Approach to Financial Ratios](#)
- [What Constitutes Non Co-operation](#)

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ANNEXURE I

**Aavishkar Online Lottery Agency Pvt Ltd
Details of Bank Loan Facilities rated by BWR**

Sl.No.	Name of the Bank	Type of Facilities	Long Term [₹ Cr]	Short Term [₹ Cr]	Total [₹ Cr]
1	Tata Capital Ltd.	Term Loan	3.02	-	3.02
TOTAL					3.02

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