

Rating Rationale

22 Nov 2019

Aavishkar Online Lottery Agency Pvt Ltd

Brickwork Ratings downgrades the ratings for the Bank Loan Facilities of ₹3.02 Crores of Aavishkar Online Lottery Agency Pvt Ltd based on best available information, as the issuer did not cooperate.

Particulars

Facility	Amount (₹ Cr)		Tenure	Rating#	
	Previous	Present		Previous (Nov, 2017)	Present
Fund Based	3.02	3.02	Long Term	BWR B+ (Stable)	BWR B (Stable) (Downgrade) Issuer Not Cooperating*
Total	3.02	3.02	INR Three crore two lakhs only.		

Please refer to BWR website www.brickworkratings.com/ for definition of the ratings

* Issuer did not cooperate, based on best available information.

Details of Bank facilities is provided in Annexure-1

RATING ACTION / OUTLOOK / NATURE OF NON-COOPERATION

BWR has downgraded the Rating while assigning a stable outlook to the bank loan facilities of Aavishkar Online Lottery Agency Pvt Ltd to **BWR B/(Stable) Issuer Not Cooperating; Based on Best Available Information.**

BWR had assigned the rating of **BWR B+/(Stable)** in Nov ,2017. The rating was subsequently due for surveillance in Nov 2018. BWR took up with the issuer to provide required information over emails sent on 26/12/2018,18/3/2019, 25/3/2019, 6/6/2019, 1/11/19, 19/11/19, 21/11/19, and through telephone calls over the same period. Despite the best efforts of BWR to get at least the minimum required information for a review, the entity has not provided the same. In the absence of adequate information from the Company, BWR is unable to assess the Company's financial performance and its ability to service its debt and maintain a valid rating. Hence, on account of inadequate information and lack of management cooperation, BWR recommends to place the rating under the Issuer Not Cooperating category.

LIMITATIONS OF THE RATING

Information availability risk is a key factor in the assessment of credit risk as generally, noncooperation by the rated entities to provide required information for a review of the assigned rating may also be accompanied by financial stress. Users of the credit rating should therefore take into account the possible deterioration in the credit quality of the rated entity arising from its non- transparency and withholdings of the information required for a review of the rating.

Key Parameters	Units	FY17	FY16
Result Type		Prov	Audited
Net Sales	Rs.cr	360.27	324.15
EBITDA	Rscr	1.15	1.36
PAT	Rs.cr	0.53	0.47
Tangible Networth	Rs.cr	2.41	1.88
Total Debt/ TNW	Times	0.88	1.48
Current Ratio	Times	0.45	0.43

COMPANY PROFILE

The company is service provider of Rajeshree Online lottery (it is licensed channel partner of Rajashri Lotteries) and Maharashtra Rajya Online lottery services in Mumbai, Maharashtra. It is flagship company of Aavishkar group in online lottery business. Aavishkar Online Lottery Pvt Ltd is now as ISO 9001-2015 certified company. The Aavishkar Group was established by Mr. Ashrunath Ambekar and it is equipped with its good infrastructure facilities in Navi Mumbai and it has its fleet of Business Development Executives and technicians available for the customers round the clock. The gorup has 40 members team of employees, the group also focuses on the development of its employees by providing them developmental training programmes and motivational coaching sessions from time to time. The group is now aiming to provide employment and business opportunities to the economically backward sections of villages in and around Solapur.

Non-Cooperation with any other agency: Nil

RATING HISTORY

Facilities	Current Rating			Rating History		
	Tenure	Amount (₹ Cr)	Rating (Downgrade)	2018	Nov, 2017	2016
Fund Based	Long Term	3.02	BWR B (Stable) Issuer Not Cooperating*	NA	BWR B+ (Stable)	NA
Total		3.02	INR Three crore two lakhs only.			

* Issuer did not cooperate, based on best available information.

COMPLEXITY LEVELS OF THE INSTRUMENTS

For more information, visit www.brickworkratings.com/download/ComplexityLevels.pdf

Hyperlink/Reference to applicable Criteria

[General Criteria](#)

[Approach to Financial Ratios](#)

Analytical Contacts	Investor Contacts
<p>Sushil Kumar Chitkara Associate Director - Ratings B : +91 22 2831 1426, +91 22 2831 1439 sushilkumar.c@brickworkratings.com</p> <p>Saloni Singh Ratings Analyst D : +91 22 6745 6647 B : +91 22 2831 1426, +91 22 2831 1439 saloni.s@brickworkratings.com</p>	<p>Liena Thakur Assistant Vice President - Corporate Communications +91 84339 94686 liena.t@brickworkratings.com</p>
1-860-425-2742	

ANNEXURE I

Details of Bank Facilities rated by BWR

Name of the Bank/ FI	Type of Facilities	Long Term [₹ Cr]	Short Term [₹ Cr]	Total [₹ Cr]
Tata Capital Ltd	Term Loan	3.02	0.00	3.02
TOTAL				3.02

Total Rupees Three crore two lakhs only.

For print and digital media The Rating Rationale is sent to you for the sole purpose of dissemination through your print, digital or electronic media. While it may be used by you acknowledging credit to BWR, please do not change the wordings in the rationale to avoid conveying a meaning different from what was intended by BWR. BWR alone has the sole right of sharing (both direct and indirect) its rationales for consideration or otherwise through any print or electronic or digital media.

About Brickwork Ratings :Brickwork Ratings (BWR), a SEBI registered Credit Rating Agency, accredited by RBI and empaneled by NSIC, offers Bank Loan, NCD, Commercial Paper, MSME ratings and grading services. NABARD has empaneled Brickwork for MFI and NGO grading. BWR is accredited by IREDA & the Ministry of New and Renewable Energy (MNRE), Government of India. Brickwork Ratings has Canara Bank, a leading public sector bank, as its promoter and strategic partner. BWR has its corporate office in Bengaluru and a country-wide presence with its offices in Ahmedabad, Chandigarh, Chennai, Hyderabad, Kolkata, Mumbai and New Delhi along with representatives in 150+ locations.

DISCLAIMER Brickwork Ratings (BWR) has assigned the rating based on the information obtained from the issuer and other reliable sources, which are deemed to be accurate. BWR has taken considerable steps to avoid any data distortion; however, it does not examine the precision or completeness of the information obtained. And hence, the information in this report is presented “as is” without any express or implied warranty of any kind. BWR does not make any representation in respect to the truth or accuracy of any such information. The rating assigned by BWR should be treated as an opinion rather than a recommendation to buy, sell or hold the rated instrument and BWR shall not be liable for any losses incurred by users from any use of this report or its contents. BWR has the right to change, suspend or withdraw the ratings at any time for any reasons