



Rating Rationale

Ariando Infra Machines India Pvt Ltd

31st July 2017

Brickwork Ratings assigns ratings for the Bank Loan Facilities of Rs 15.00 Crs of Ariando Infra Machines India Pvt Ltd.

Particulars

Facility Rated	Amount (Rs Crs)	Tenure	Rating *
Fund Based Open Cash Credit	5.00	Long Term	BWR B+ (Pronounced BWR B Plus) (Outlook : Stable)
Non Fund Based Proposed LC/FLC	10.00	Short Term	BWR A4 (Pronounced BWR A Four)
Total	15.00	(INR Fifteen Crores Only)	

*Please refer to BWR website www.brickworkratings.com/ for definition of the ratings

Rationale/Description of Key Rating Drivers/Rating sensitivities:

BWR has principally relied upon the audited financial results of the Company upto FY17, publicly available information and information/clarifications provided by the Company's management.

The rating draws strength from the experience of the promoters, improving demand outlook of construction and infrastructure industry. The rating is, however, constrained by the low profit margins, competition from players in the unorganized sector and working capital intensive nature of the business.

The ability of the company to scale up its operations, to strengthen its capital structure and to improve its profit margin in an intensely competitive industry will remain the key rating sensitivities.



Rating Outlook: Stable

BWR believes the **Ariando Infra Machines India Pvt Ltd.** business risk profile will be maintained over the medium term. The 'Stable' outlook indicates a low likelihood of rating change over the medium term. The rating outlook may be revised to 'Positive' in case the revenues and profit show sustained improvement. The rating outlook may be revised to 'Negative' if the revenues go down and profit margins show lower than expected figures.

About the Company

Ariando Infra Machines India Pvt Ltd (ALMIPL) is a private Ltd company incorporated in 2016 having its corporate office at Bangalore. ALMIPL is engaged in the business of import, export, market, sell ,trade, distribute and services of all kinds of construction and mining equipment's, machinery, parts and components, technical constancy, rent ,lease or deal in new and used machinery and equipment's.

Financial Performance.

The company has reported net revenue of Rs 27.78 Crs and PAT of Rs 0.50 Crs in FY 17 as against net revenue of Rs 0.33 Crs and PAT of Rs 0.22 Crs in FY16.

Rating History for the last three years (including withdrawn/suspended ratings)

Sl. No.	Instrument /Facility	Current Rating (Year 2017)			Rating History		
		Type	Amount (Rs Crs)	Rating	2016	2015	2014
	Fund Based	Long Term	5.00	BWR B +	NA	NA	NA
	Non Fund Based	Short Term	10.00	BWR A4	NA	NA	NA



Hyperlink/Reference to applicable Criteria

- [General Criteria](#)
- [Approach to Financial Ratios](#)
- [Rating Criteria for short Term Debt](#)

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For print and digital media

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Note on complexity levels of the rated instrument:

BWR complexity levels are meant for educating investors. The BWR complexity levels are available at www.brickworkratings.com/download/ComplexityLevels.pdf Investors queries can be sent to info@brickworkratings.com.

About Brickwork Ratings

Brickwork Ratings (BWR), a SEBI registered Credit Rating Agency, has also been accredited by RBI and empaneled by NSIC, offers Bank Loan, NCD, Commercial Paper, MSME ratings and grading services. NABARD has empaneled Brickwork for MFI and NGO grading. BWR is accredited by IREDA & the Ministry of New and Renewable Energy (MNRE), Government of India. Brickwork Ratings has Canara Bank, a Nationalized Bank, as its promoter and strategic partner.

BWR has its corporate office in Bengaluru and a country-wide presence with its offices in Ahmedabad, Chandigarh, Chennai, Guwahati, Hyderabad, Kolkata, Mumbai and New Delhi along with representatives in 150+ locations. BWR has rated debt instruments/bonds/bank loans, securitized paper of over ₹ 9,30,000 Cr. In addition, BWR has rated about 5000 MSMEs. Also, Fixed Deposits and Commercial Papers etc. worth over ₹19,700 Cr have been rated. Brickwork has a major presence in rating of nearly 100 cities.

DISCLAIMER

Brickwork Ratings (BWR) has assigned the rating based on the information obtained from the issuer and other reliable sources, which are deemed to be accurate. BWR has taken considerable steps to avoid any data distortion; however, it does not examine the precision or completeness of the information obtained. And hence, the information in this report is presented “as is” without any express or implied warranty of any kind. BWR does not make any representation in respect to the truth or accuracy of any such information. The rating assigned by BWR should be treated as an opinion rather than a recommendation to buy, sell or hold the rated instrument and BWR shall not be liable for any losses incurred by users from any use of this report or its contents. BWR has the right to change, suspend or withdraw the ratings at any time for any reasons.