Rating Rationale
17 September 2026

CRD Agro Foods Ltd

SUMMARY OF RATING ACTION

Facilities / Instrument	Tenure	Amount (₹ crore)		Rating Assigned & Outlook		Regulator
		Previous	Present	Previous (1st July 2025)	Present	
Fund-Based	Long Term	26.00	**19.00**	BWR BBB - /Stable removal from ISSUER NOT COOPERATING* category/Upgraded	**BWR BBB-/Stable/ Reaffirmation**	**RBI**
Fund-Based	Long Term	01.87	**00.38**	BWR BBB - /Stable removal from ISSUER NOT COOPERATING* category/Upgraded	**BWR BBB-/Stable/ Reaffirmation**	**RBI**
Fund-Based	Long Term		**05.19**		**BWR BBB-/Stable Assignment**	**RBI**
Total		**27.87**	**24.57**	**Rupees twenty Four Crores and fifty Seven Lakhs Only**		

Note:
1. Please refer to BWR website www.brickworkratings.com for the definition of the ratings
2. Refer to Annexures I, II, and III for details of rated bank loan facilities, debt instruments, and the List of Entities Consolidated**.**

RATING ACTION/OUTLOOK
Brickwork Ratings has assigned and reaffirmed the long-term rating at BWR BBB-/Stable for the bank loan facilities of CRD Agro Foods Ltd.

The rating has factored in the directors' vast experience in the trading business with a long track record of operations, a well-established procurement network, improvement in the scale of operations, and a moderately stable financial profile. However, the rating is constrained by non achievement of projections of FY25 and the upward sensitivity, and Inherent risk associated with Agro industry. BWR has taken group support for the annual review of the rating. However, the decision of upgradation of the rating will be taken based on the annual review of the group company along with the audited financials of all the group companies. Going forward, the ability of the company to improve its capital structure & profitability and manage liquidity would be key rating sensitivities.

The rating outlook has been assigned as "Stable" as BWR believes that CRD Agro Foods Limited business risk profile will be maintained over the medium term. The 'Stable' outlook indicates a low likelihood of rating change over the medium term. The rating outlook may be revised to 'Positive' in case the revenue and profitability margins show sustained improvement. The rating outlook may be revised to 'Negative' if the financial risk profile goes down.

KEY COVENANTS OF THE INSTRUMENT/FACILITY
Standard covenants applicable.

ANALYTICAL APPROACH & APPLICABLE RATING CRITERIA

Analytical Approach	Comments
Applicable Rating Criteria	• General Criteria • Approach to financial ratios • Group Support • Trading Entities
Parent/Group/Government Support	Group Support
Analytical Approach (Standalone)	For arriving at its ratings, BWR has taken a standalone approach for the bank loan rating review of the company. BWR has applied its rating methodology as detailed in the rating criteria.

KEY RATING DRIVERS WITH DETAILED DESCRIPTION

Credit Strengths-:

Established Procurement Network :
In India, more than 90% of Apples fruits produced in 2 states, Jammu & Kashmir and Himachal Pradesh, and major best quality of Apples farms available in J&K state. The company has a strong and well-established procurement team based in Kashmir, which plays a crucial role in ensuring consistent quality and supply of raw materials. The team maintains direct relationships with local apple growers, enabling the company to source high-quality produce at competitive rates while also fostering long-term partnerships with farmers. The Company procure the majority of best quality of Apples directly from J&K State district including Shopian, Anantnag, Bandipora, Baramulla, Budgam Doda, Ramban etc. The nature of this business creates high entry barriers, primarily due to the significant working capital requirements involved in procurement, storage, and supply operations. And only a limited number of players operate in this specific segment due to the significant working capital requirements involved in procurement, storage, and supply operations is an added advantage for the company.

Moderate Financial Risk Profile :
CRD Agro Foods Ltd. has total operating income has increased from Rs.110Crs. in FY24, to Rs.126.40Crs. in FY25 and was moderated to Rs. 127.04Crs. in FY26(Prov) The company has been registering a steady growth in OPBDIT and PAT over the past 2 years. This trend indicates the company's enhanced cost management and operational efficiency. The company has reported a moderate capital structure, with a Tangible Net Worth of Rs. 43.57Crs. in FY25 and Rs. 76.68Crs. in FY26(Prov). The Total Debt to Tangible Net Worth ratio stood at 0.96x in FY25 and 0.84x in FY26. ISCR and DSCR stands at 2.53x and 2.35x in FY25 and 3.75x and 2.75x in FY26. This indicates that the company is generating sufficient income to comfortably meet its interest and overall debt obligations.

Wide geographical presence and established distribution network :
The company has established a wide market presence across North India, along with operations in select parts of Northeast India. To further strengthen its supply chain, the company has entered into strategic tie-ups with cold storage facility owners, enabling the efficient and safe storage of apples. This arrangement helps to maintain the freshness of the produce, reduce post-harvest losses, and ensure year-round availability, thereby enhancing both operational efficiency and product quality.

Credit Risks-:

Inherent risk associated with Agri industry :
The company is engaged in processing and storage of agri based products thus exposed to risk associated with the fluctuation in production levels, uncertain weather conditions and limited shelf life of the products.

Intense Competition and fragmented nature of the industry :
The cold storage industry is dominated by numerous independent, small-scale enterprises. There is a high degree of fragmentation due to the presence of large numbers of unorganized players which has led to high competitiveness in the cold storage industry.

BRICKWORK RATINGS

RATING SENSITIVITY FACTORS

Going forward, the ability of the company to significantly improve its scale of operations with sustainable profitability, improvement in debt protection metrics and manage its working capital efficiently shall be the key rating sensitivities.

Upward

- Improvement in scale of operations, marked by total revenue above Rs. 130Crs., profitability and profitability margins
- Prudent working capital management and improvement in the capital structure.

Downward

- Weaker than expected growth in revenue and profitability margins leading to deterioration in business and financial risk profile
- Decline in profit margin by more than 25% leading to weak capital structure.
- Substantial deterioration in Gearing ratio, DSCR declining below unity.

LIQUIDITY POSITION - ADEQUATE

The company has a net cash accrual of Rs. 9.50Crs in FY26(Prov) as against the CPLTD of Rs. 2.17Cr in FY2026. The current ratio of the company is stands at 1.4x and has Rs.0.12 Cr of Cash and Bank Balance in FY26. ISCR and DSCR of the company stand at 3.22 times and 1.94 times, respectively, in FY2025, which indicates that the company is generating sufficient income to comfortably meet its interest and overall debt obligations. The average utilization of the Cash credit limit of SBI bank is 90%. And the Tangible Net Worth of the company stands at Rs.76.68 Cr in FY2026. Taking all the above points into consideration, the company's liquidity position is defined as Adequate.

ENVIRONMENTAL, SOCIAL, GOVERNANCE (ESG) PRACTICES

Environmental: Environmental risks are driven by high water usage, waste generation, and reliance on energy-intensive processes, making disclosures on water consumption, waste-management practices, renewable energy share, and emissions levels particularly important.
Social: Social factors hinge on adherence to labour laws, accident prevention frameworks, and human-capital development, with metrics such as workforce mix, safety performance , and training initiatives offering insights into operational resilience.
Governance: Governance assessment focuses on board independence, committee effectiveness, and robustness of compliance systems, supported by readily available disclosures on board structure, audit mechanisms, and risk-management practices.

COMPANY/FIRM PROFILE

Industry Classification			
Macroeconomic Indicator	**Sector**	**Industry**	**Basic Industry**
Services	Servces	Consumer Durables	Trading and Distributors

KEY FINANCIAL INDICATORS

Standalone Financial Indicators (in ₹ crore)	FY24(A)	FY25(A)	FY26(P)
Operating Revenue	110	126.4	127.04
EBITDA	11.08	10.79	12.58
PAT	5.77	9.64	8.24
Tangible Net worth	34.11	43.57	51.62
Total Debt/ Tangible Net worth	1.34	0.96	1.16
Current Ratio	1.4	1.27	1.4

A: Audited UA: Unaudited NA: Not Available; **Note:** these are latest available financial results P: Provisional *PBILDT: Profit before interest, lease rentals, depreciation and tax. All ratios as per BWR’s calculations; Amount in ₹ crore.

RATING HISTORY FOR THE PREVIOUS THREE YEARS

	Current Rating (2026)			Rating History					
				FY 26		FY 25		FY 24	
Instrument	Tenor	Amount (₹. Crore)	Rating	Date	Rating	Date	Rating	Date	Rating
Fund Based	Long Term	24.57	BWR BBB-/Stable (Reaffirmation and Assignment)	1st July 2025	BWR BBB -/Stable removal from Issuer Not Cooperating category/ Upgraded (Rs. 27.87Crs.)	18th Dec 2024	BWR B+/Stable (Continues to be in Issuer Not Cooperating category/ Downgraded) (Rs. 37.99Crs)	13th Dec 2023	BWR BB- Stable (Continues to be in Issuer Not Cooperating category/Downgraded) (Rs. 37.99Crs)
Non Fund Based	Short Term	0.00	-	1st July 2025	Withdrawal	18th Dec 2024	BWR A4 (Continues to be in Issuer Not Cooperating category/Reaffirmed) (Rs. 3.5Crs.)	13th Dec 2023	BWR A4 (Continues to be in Issuer Not Coopating category/Reaffirmed) (Rs. 3.5Crs.)

COMPLEXITY LEVEL OF THE RATED INSTRUMENTS

Instrument	Complexity Indicator
Fund Based	Simple

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on BWR's website www.brickworkratings.com/download/ComplexityLevels.pdf

NON-COOPERATION WITH PREVIOUS CREDIT RATING AGENCY (IF ANY): NA

ANY OTHER INFORMATION: None

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ANNEXURE I: Details of Bank Loan Facilities *(Amount in Rupees Crore)*

Type	Facilities	Tenor	Bank	Total	Regulator
Fund-Based	Cash Credit-Sanctioned	Long Term	State Bank of India	19.00	RBI
Fund-Based	GECL-Outstanding	Long Term	State Bank of India	00.38	RBI
Fund-Based	ECLGS-Outstanding	Long Term	State Bank of India	05.19	RBI
Total	**Rupees Twenty Four Crores and Fifty Seven Lakhs Only**			**24.57**	

ANNEXURE II: Details of Instruments/Facilities - NIL

ANNEXURE III: List of Entities Consolidated - NIL

ANNEXURE IV: List of Instruments and Names of Regulators of the Instruments

As required by SEBI CRA Circular dated Feb 10, 2026, a list of activities or instruments falling under the purview of various FSRs, along with the names of respective FSRs, is being disclosed below:

No.	Instrument/Activity Name	Regulator of the Instruments
1	Listed/Proposed to be listed bonds/debentures/preference share (all securities)	SEBI
2	Unlisted/Proposed to be unlisted Bonds/Debentures/ Preference share (all securities)	MCA
3	Listed PTCs / Securitisation Notes (originated by entities regulated by RBI)* $	RBI
4	Listed PTCs / Securitisation Notes (originated by entities not regulated by RBI)*	SEBI
5	Unlisted PTCs / Securitisation Notes (originated by entities regulated by RBI)*	RBI
6	Listed Commercial Paper and NCDs with original maturity less than 1 year	RBI
7	Unlisted Commercial Paper and NCDs with original maturity less than 1 year	RBI
8	Loan Facilities (Fund/Non-Fund Based) from Bank/NBFCs/NHB/FIs ^	RBI
9	External Commercial Borrowings and other similar borrowings	RBI
10	Certificates of Deposit	RBI
11	Fixed Deposits raised by NBFCs,HFCs, FIs	RBI
12	Fixed Deposits raised by corporates other than NBFCs, Banks, HFCs, FIs	MCA
13	Inter Corporate Deposits/Loans extended by Corporates	MCA
14	Borrowing programme ~	-
15	Issuer Ratings #	-
16	Credit Ratings for Capital Protection Oriented Schemes (by Mutual Funds and AIFs)	SEBI
17	Credit quality ratings (CQRs) for Mutual Fund Schemes and Schemes of AIFs	SEBI
18	Listed Security Receipts $	RBI
19	Unlisted Security Receipts	RBI
20	Independent Credit Evaluation (ICE)	RBI
21	Expected Loss Ratings (Listed/Proposed to be listed bonds/debentures/preference share (all securities))	SEBI
22	Expected Loss Ratings (Unlisted/Proposed to be unlisted Bonds/Debentures/ Preference share (all securities))	MCA
23	Unlisted PTCs / Securitisation Notes (originated by entities not regulated by RBI) *	Investor-side regulator such as IRDAI, PFRDA @

* Includes securitisation transactions involving assignee payout, acquirer's payout.
~ The rated instrument may involve issuance of different instruments such as debt securities (listed or otherwise), bank loans, commercial paper (listed or otherwise), etc. The regulator of the instrument may accordingly be SEBI, RBI or MCA and can only be determined upon issuance. In PRs subsequent to issuance(s), Brickwork Ratings India Private Limited (BWR) shall separately capture the rated quantum details along with names of respective regulators.
^ Includes bank facilities such as liquidity facility, second loss facility that are part of securitisation transactions.
# There is no instrument being rated and hence, Regulator of the Instrument is not applicable. The rating scale and definitions are being followed as stipulated in SEBI Master Circular for CRAs.
@ These ratings were assigned during regulatory regime prior to introduction of SEBI CRA Circular dated Feb 10, 2026 and the investor side regulators have accordingly been included.
$ By virtue of the instrument being listed, SEBI acts as the regulator for listing and related issues.

Grievance Management

For any grievances relating to rating of instruments regulated by SEBI, please contact sebigrievance@brickworkratings.com. Kindly note that for activities or instruments falling under the purview of FSRs other than SEBI, the grievance/dispute redressal mechanisms and investor protection mechanisms provided by SEBI shall not be available.

For any grievances relating to rating of instruments regulated by other FSR (Financial Services Regulators), please contact grievance@brickworkratings.com

Disclosure of Conflict of Interest

BWR Board of Directors have no influence over rating decisions, nor do they sit on the rating committees or review, discuss, or evaluate any credit ratings during the Board meetings.

About Brickwork Ratings

Brickwork Ratings (BWR), a Securities and Exchange Board of India [SEBI] registered Credit Rating Agency and accredited by Reserve Bank of India [RBI]. BWR is the 5th agency to get a credit rating registration in India in 2009 and its corporate office in Bengaluru. It has a country-wide presence with its offices in Ahmedabad, Chandigarh, Chennai, Hyderabad, Kolkata, Mumbai and New Delhi along with representatives in 150+ locations. Canara Bank is Brickwork's strategic partner.

Brickwork offers credit ratings of Bank Loan, Non- convertible / convertible / partially convertible debentures and other capital market instruments and bonds, Commercial Paper, perpetual bonds, asset-backed and mortgage-backed securities, partial guarantees and other structured / credit enhanced debt instruments, Security Receipts, Securitisation Products, Municipal Bonds, etc. BWR has rated over 11,400 medium and large corporate and financial institutions' instruments. BWR has also rated NGOs, Educational Institutions, Hospitals, Urban Local Bodies and Municipal Corporations.

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