



Rating Rationale

Career Point Limited

28 Aug 2019

Brickwork Ratings has reviewed the Rating for the Bank Loan facilities of ₹ 40 Crore of Career Point Limited based on best available information, as the issuer did not cooperate. Accordingly the rating for the said instrument is as under

Particulars

Facility	Amount (₹ Cr)		Tenure	Rating*	
	Previous	Present		Previous (July 2018)	Present
Fund based	40.00	40.00	Long Term	BWR A (Pronounced as BWR Single A) Outlook: Stable	BWR A- (Pronounced as BWR Single A Minus) (Outlook: Stable) (Downgraded) Issuer did not Cooperate;
Total	40.00	40.00	₹ Forty crores Only		

*Please refer to BWR website www.brickworkratings.com/ for definition of the ratings
Issuer did not cooperate; based on best available information

Ratings: Downgraded

Nature of Non-co-operation:

The rating was due for a review in July 2019. BWR took up with the issuer to provide required information over emails and through telephone calls. Despite the best efforts of BWR to get the required information for a review, the company has not provided the same. In the absence of adequate information from the issuer/company, BWR is unable to assess the issuer's/company's financial performance and its ability to service its debt and maintain a valid rating.

Limitations of the rating: Information availability risk is a key factor in the assessment of credit risk as generally, noncooperation by the rated entities to provide required information for a review of the assigned rating may also be accompanied by financial stress.



About the Company

Kota-based (Rajasthan) CPL was started as a tutorial centre to provide tuitions for competitive exams like AIEEE, IIT-JEE, PMT, etc. in 1993 by Mr Pramod Maheshwari, an IIT-Delhi alumnus, as a proprietorship firm and was reconstituted as a public limited company in March 2000; which subsequently got listed in October 2010 on the Bombay Stock Exchange and the National Stock Exchange. Over the years, the group grew by expanding its operations by opening up new ventures and has become an integrated education services provider in segments such as play schools, test-preparations, formal schools, university education, e-learning, and skill development.

Rating History for the past three years (including withdrawn/suspended ratings)

S.No	Instrument /Facility	Current Rating (2019)			Rating History		
		Type	Amount (₹ Cr)	Rating [^]	11 Jul 2018	2017	2016
1	Fund Based	Long Term	40.00	BWR A- (Pronounced as BWR Single A Minus) Outlook: Stable (Downgrade) (Issuer Not Cooperating)	BWR A (Pronounced as BWR Single A)	N.A	N.A
	Total		40.00	₹ Forty crores Only			

[^]Issuer did not cooperate; based on best available information

Hyperlink/Reference to applicable Criteria

- [General Criteria](#)
- [Approach to Financial Ratios](#)
- [What Constitutes Non-Cooperation](#)

For any other criteria obtain [hyperlinks](#) from website

Career Point Limited (Standalone)

Annexure I

Particulars	Units	2018	2019
Net Sales/Revenues	₹ Cr	71.09	68.72
EBIDTA	₹ Cr	15.80	7.99
PAT	₹ Cr	12.99	10.15
Tangible Networth	₹ Cr	385.08	395.35
Total Debt : TNW	Times	0.16	0.16
Current Ratio	Times	2.66	2.39

Career Point Limited (Consolidated)

Annexure II

Particulars	Units	2018	2019
Net Sales/Revenues	₹ Cr	89.59	100.53
EBIDTA	₹ Cr	30.56	36.06
PAT	₹ Cr	22.21	24.13
Tangible Networth	₹ Cr	404.02	428.26
Total Debt : TNW	Times	0.21	0.16
Current Ratio	Times	3.06	3.44

Note: As per the information available with BWR



Analytical Contacts	Investor Contacts
<p>Ashwini Mital Director - Ratings B : +91 172 5032 295 / 6 ashwinimal@brickworkratings.com</p> <p>Saurabh Agarwal Ratings Analyst B : +91 11 2341 2232 saurabh.a@brickworkratings.com</p>	<p>Satish Nair Director - Global Market Development & Investor Relations M : +91 7738875550 B : +91 22 6745 6666 satish.n@brickworkratings.com</p>
1-860-425-2742	

For print and digital media

The Rating Rationale is sent to you for the sole purpose of dissemination through your print, digital or electronic media. While it may be used by you acknowledging credit to BWR, please do not change the wordings in the rationale to avoid conveying a meaning different from what was intended by BWR. BWR alone has the sole right of sharing (both direct and indirect) its rationales for consideration or otherwise through any print or electronic or digital media.

Note on complexity levels of the rated instrument:

BWR complexity levels are meant for educating investors. The BWR complexity levels are available at www.brickworkratings.com/download/ComplexityLevels.pdf Investors queries can be sent to info@brickworkratings.com.

About Brickwork Ratings

Brickwork Ratings (BWR), a SEBI registered Credit Rating Agency, accredited by RBI and empaneled by NSIC, offers Bank Loan, NCD, Commercial Paper, MSME ratings and grading services. NABARD has empaneled Brickwork for MFI and NGO grading. BWR is accredited by IREDA & the Ministry of New and Renewable Energy (MNRE), Government of India. Brickwork Ratings has Canara Bank, a leading public sector bank, as its promoter and strategic partner.

BWR has its corporate office in Bengaluru and a country-wide presence with its offices in Ahmedabad, Chandigarh, Chennai, Hyderabad, Kolkata, Mumbai and New Delhi along with representatives in 150+ locations.

DISCLAIMER

Brickwork Ratings (BWR) has assigned the rating based on the information obtained from the issuer and other reliable sources, which are deemed to be accurate. BWR has taken considerable steps to avoid any data distortion; however, it does not examine the precision or completeness of the information obtained. And hence, the information in this report is presented “as is” without any express or implied warranty of any kind. BWR does not make any representation in respect to the truth or accuracy of any such information. The rating assigned by BWR should be treated as an opinion rather than a recommendation to buy, sell or hold the rated instrument and BWR shall not be liable for any losses incurred by users from any use of this report or its contents. BWR has the right to change, suspend or withdraw the ratings at any time for any reasons.