Rating Rationale

8 Sep 2026

Stäubli Tec Systems India Pvt. Ltd

Brickwork Ratings assigns long-term ISSUER RATINGS TO Stäubli Tec Systems India Private Limited. (hereinafter referred to as the 'Company' or 'TSI')

Particulars

Facilities/instruments	Rating*	Rating Action	Regularor
Issuer Ratings	BWR A-/Stable	Assignment	#

 # Please refer to Annex-II. There is no instrument being rated and hence, the Regulator of the Instrument is not applicable. The rating scale and definitions are being followed as stipulated in SEBI Master Circular for CRAs.
*Please refer to BWR website www.brickworkratings.com/ for definition of the ratings

RATIONALE AND KEY RATING DRIVERS:

Brickwork Ratings (BWR) assigns the long-term issuer rating of BWR A-/Stable to Stäubli Tec Systems India Private Limited. (TSI)

Brickwork Ratings (BWR) has relied on the audited financial results up to FY25, management-certified provisional financials for FY26, publicly available information, and other information and clarifications submitted by the management of JIIPL while arriving at the rating.

The assigned rating is backed by strong support from its Swiss parent company, the Stäubli Group, which operates globally across 28 countries and serves over 15 distinct industries. This integration provides significant operational advantages, enhances financial flexibility, improves the overall credit profile, and allows for implicit support that reduces borrowing costs. In addition, the company exhibits strong operational capabilities, backed by a prestigious client base, and has achieved substantial revenue growth, doubling its turnover over the past few years, while successfully sustaining its profitability margins.

Furthermore, the rating remains constrained by the working-capital-intensive nature of operations, given that most products are imported from group entities, entailing longer transit timelines. This risk, however, is partly offset by the recent launch of commercial production for solar photovoltaic connectors. Furthermore, operating in a highly fragmented industry exposes the company to intense competition from both domestic and international market players.

RATING OUTLOOK - STABLE

The stable outlook reflects that the company is expected to improve the scale of operations while sustaining its financial credit risk profile.

KEY STRENGTHS-:

- **Robust Financial Flexibility as part of the Swiss group ~Stäubli:** The credit profile is significantly bolstered by strong operational and technological integration with its Swiss parent, Stäubli International AG, and Stäubli Holding AG, the 100% ultimate parent holding. The group is globally known as a mechatronics leader renowned for high-precision engineering and quality benchmarks since 1892. This integration provides significant operational advantages, enhances financial flexibility, improves the overall credit profile, and allows for implicit support that reduces borrowing costs. Strategic decisions are made jointly by Switzerland-based Group CEO Gerald Vogt and executed in close coordination with local Indian directors, including Gurupad Bhat.

- **Reputed and Diversified Client Base:** Stäubli Tec Systems' business profile is supported by a blue-chip customer base, including market leaders such as Alstom Transport India Ltd, Hitachi Energy India Limited, Larsen & Toubro Limited, etc. This ensures minimal counterparty credit risk, timely collection efficiency, and multi-year revenue predictability. Furthermore, product diversification across the railway, renewable energy, pharmaceutical, and data center sectors mitigates industry-specific risks.

- **Sustained operational performance:** Total operating income (TOI) has maintained a steady year-over-year upward trajectory, expanding from Rs. 203.87 Crores in FY25 to a provisional Rs. 250.46 Crores in FY26. This revenue momentum is primarily fueled by accelerating demand for connectors within the Indian railway, renewable energy, and infrastructure domains. Benefiting from the scale efficiencies inherent in a volume-driven sector, profitability margins have steadily improved, from operating profit margin at 8.23% in FY25 (FY24 : 5.19%) and approximately 7% for FY26 (Prov.) Furthermore, recent capital expenditure of Rs. 25 Crores at the Bengaluru facility dedicated to MC4 Connector production is anticipated to contribute an additional in annual revenue, which should drive further margin appreciation in tandem with higher operational volumes.

- **Healthy Financial Risk Profile:** TSI availed a Rs. 25 Crore group loan to support its expansion, during FY26 at competitive rates, with only interest service commitments through February 2030. The company maintained a comfortable net worth base, with Tangible Net Worth (TNW) of Rs. 58.28 Crores in FY25 and Rs. 70.72 Crores in FY26 (Prov). This conservative debt structure supports low leverage, positioning the company to sustain a gearing ratio under 0.35x alongside robust debt and interest coverage indicators at 39.67x & 32.70x in FY26 (Prov).

KEY WEAKNESSES-:

- **Working Capital Intensity: Working Capital Intensity:** TSI is operating in a high working capital industry, of which cash conversion cycle remains around 90 days. This receivable collection period is 30 to 60 days and a 60-to-90-day for group entity payments, which includes a month-long shipping duration for procurement. As the scale of business expands, the company's ability to optimize its working capital cycle will be critical for maintaining its liquidity position.

- **Exposure to Intense Industry Competition and Price Sensitivity:** The business profile is affected by the competitive connector industry, marked by the presence of global and domestic players. Since primary downstream industries—including renewable energy, the Indian Railways, and broader industrial infrastructure—are predominantly volume-oriented, aggressive market rivalry constrains pricing flexibility and subjects operating margins to volatility during competitive pricing cycles. Additionally, the availability of low-cost, non-certified substitute components within price-sensitive niches presents a persistent hurdle for market expansion. This risk is partially mitigated as Staubli emphasizes premium brand equity and rigorous technical compliance to maintain established client partnerships.

ANALYTICAL APPROACH: Standalone

BWR has relied upon the standalone financials of TSI, publicly available information, and clarification/information provided by the management. Further, to arrive at its ratings, BWR has applied its rating methodology, as detailed in the Rating Criteria, as linked.

RATING SENSITIVITIES

Positive: Steady revenue growth above Rs. 500 Crores and the operating margin maintained at over 10%, leading to higher-than-expected cash accrual, while maintaining the existing credit profile.

Negative: Any significant decline in the scale of operations/margins or TOL/TNW exceeding 2.50x, and more than anticipated debt leading to deterioration in the liquidity position could lead to a negative rating action.

LIQUIDITY: Adequate

As of July 31, 2026, cash and cash equivalents stood at Rs 21.16 Crores. Over the past two fiscal years, the company maintained stable net cash accruals of approximately Rs 13 Crores and is estimated to improve with an increase in operations, with no major repayments due until February 2030. The current ratio is 2.05x as of March 31, 2026 (FY25: 2.05x). Furthermore, low gearing alongside a moderate net worth enhances overall financial flexibility, providing an adequate buffer against potential working capital requirements.

COMPANY's PROFILE:

Stäubli Tech Systems India Private Limited (TSI) is a 100% Indian subsidiary of the Stäubli Group, a Swiss-based global mechatronics solution provider. Incorporated in February 2012 and headquartered in Bengaluru, Karnataka, the company operates across three main business divisions, providing Electrical Connectors, Fluid Connectors and Robotics throughout India.

INDUSTRY CLASSIFICATION:

Macro Economic indicator	Sector	Industry	Basic Industry
Industrials	Capital Goods	Electrical Equipment	Other Electrical Equipment

Environmental, social or Governance Risks: (If any): Not Applicable

KEY FINANCIAL INDICATORS (Standalone)

Key Parameters	Units	FY 23 - 24 (Audited)	FY 24 - 25 (Audited)	FY 25 - 26 (Provisional)
Operating Revenue	Rs.Crs.	145.78	203.87	250.46
EBITDA	Rs.Crs.	7.56	16.78	17.53
PAT	Rs.Crs.	4.87	11.22	12.45
Tangible Net Worth	Rs.Crs.	47.06	58.28	70.72
Total Debt / Tangible Net Worth	Times	0	0	0.35
Current Ratio	Times	1.76	2.05	2.13

KEY COVENANTS OF THE FACILITY RATED: Not Applicable

STATUS OF NON-COOPERATION WITH PREVIOUS CRA: Not Applicable

RATING HISTORY FOR THE PREVIOUS THREE YEARS [including withdrawal & suspended]

	Current Rating (2026)			2025		2024		2023	
Type	**Tenure**	**Amount (Rs.Crs.)**	**Rating**	**Date**	**Rating**	**Date**	**Rating**	**Date**	**Rating**
Issuer rating	Long Term	0.00	BWR A-/Stable (Assignment)	NA	NA	NA	NA	NA	NA
Grand Total		**0.00**							

Hyperlink/Reference to applicable Criteria

- General Criteria
- Approach to Financial Ratios
- Manufacturing Companies

Analytical Contacts	
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ANNEXURE I

List of entities consolidated

Name of Entity	% ownership	Extent of consolidation	Rationale for consolidation
Not Applicable			

NOTE:

1. Issuer Rating is an opinion on the general creditworthiness of the rated entity and is not specific to any debt instrument. It cannot be used by the entity for raising funds through debt instruments, unless an instrument-specific rating is also obtained. Issuer Rating is different from an instrument rating, which evaluates credit risk associated with a specific borrowing programme/debt security.
2. Issuer rating is not a recommendation to buy, sell or hold securities and does not comment on market price or suitability for a particular investor.
3. Issuer rating does not assure repayment of debt / financial obligations. It is an opinion based on information available and does not guarantee performance.
4. The rating is based on information provided by the issuer and other sources believed to be reliable. However, CRA does not guarantee the completeness or accuracy of such information.
5. The Issuer Ratings are subject to surveillance and may be revised, suspended, or withdrawn at any time, based on changes in circumstances or information.

Annexure II: List of instruments and names of regulators of the instruments

A.	**Rating activities**	
Sr. No.	**Instrument/activity Name**	**Regulator of the instruments**
1	**Listed/Proposed to be listed bonds/debentures/preference shares (all securities)**	**SEBI**
2	**Unlisted/Proposed to be unlisted Bonds/Debentures/ Preference share (all securities)**	**MCA**
3	**Listed PTCs / Securitisation Notes (originated by entities regulated by RBI)* $**	**RBI**
4	**Listed PTCs / Securitisation Notes (originated by entities not regulated by RBI)***	**SEBI**
5	**Unlisted PTCs / Securitisation Notes (originated by entities regulated by RBI)***	**RBI**
6	**Listed Commercial Paper and NCDs with original maturity less than 1 year**	**RBI**
7	**Unlisted Commercial Paper and NCDs with original maturity less than 1 year**	**RBI**
8	**Loan Facilities (Fund/Non-Fund Based) from Bank/NBFCs/NHB/FIs ^**	**RBI**

9	External Commercial Borrowings and other similar borrowings	RBI
10	Certificates of Deposit	RBI
11	Fixed Deposits raised by NBFCs,HFCs, FIs	RBI
12	Fixed Deposits raised by corporates other than NBFCs, Banks, HFCs, FIs	MCA
13	Inter Corporate Deposits/Loans extended by Corporates	MCA
14	Borrowing programme ~	-
15	Issuer Ratings #	-
16	Credit Ratings for Capital Protection Oriented Schemes (by Mutual Funds and AIFs)	SEBI
17	Credit quality ratings (CQRs) for Mutual Fund Schemes and Schemes of AIFs	SEBI
18	Listed Security Receipts $	RBI
19	Unlisted Security Receipts	RBI
20	Independent Credit Evaluation (ICE)	RBI
21	Expected Loss Ratings (Listed/Proposed to be listed bonds/debentures/preference shares (all securities))	SEBI
22	Expected Loss Ratings (Unlisted/Proposed to be unlisted Bonds/Debentures/ Preference share (all securities))	MCA
23	Unlisted PTCs / Securitisation Notes (originated by entities not regulated by RBI) *	Investor-side regulator such as IRDAI, PFRDA @

*** Includes securitisation transactions involving assignee payout, acquirer's payout.**

~ The rated instrument may involve issuance of different instruments such as debt securities (listed or otherwise), bank loans, commercial paper (listed or otherwise), etc. The regulator of the instrument may accordingly be SEBI, RBI or MCA and can only be determined upon issuance. In PRs subsequent to issuance(s), Brickwork Ratings India Private Limited shall separately capture the rated quantum details along with names of respective regulators.

^ Includes bank facilities such as liquidity facility, second loss facility that are part of securitisation transactions.

 # There is no instrument being rated and hence, Regulator of the Instrument is not applicable. The rating scale and definitions are being followed as stipulated in SEBI Master Circular for CRAs.

@ These ratings were assigned during regulatory regime prior to introduction of SEBI CRA Circular dated Feb 10, 2026 and the investor side regulators have accordingly been included.

$ By virtue of the instrument being listed, SEBI acts as the regulator for listing and related issues.

Note: Kindly note that for activities or instruments falling under the purview of FSRs other than SEBI, the grievance/dispute redressal mechanisms and investor protection mechanisms provided by SEBI shall not be available.

B	Other Activities	Regulator of the Instruments
1	Monitoring Agencies	SEBI
2	Research activities incidental to rating such as research for Economy, Industries and Companies *	NA

*permitted by SEBI vide SEBI Master Circular for CRAs

Grievance Management: For any grievances relating to rating of instruments regulated by SEBI, please contact **sebigrievance@brickworkratings.com**. Kindly note that for activities or instruments falling under the purview of FSRs other than SEBI, the grievance/dispute redressal mechanisms and investor protection mechanisms provided by SEBI shall not be available
For any grievances relating to rating of instruments regulated by other FSR (Financial Sector Regulators), please contact **grievance@brickworkratings.com**.

DISCLOSURE ON CONFLICT OF INTEREST
BWR Board of Directors have no influence over rating decisions, nor do they sit on the rating committee or review, discuss or evaluate any credit rating during the Board meetings.

About Brickwork Ratings

Brickwork Ratings (BWR), a Securities and Exchange Board of India [SEBI] registered Credit Rating Agency and accredited by Reserve Bank of India [RBI]. BWR is the 5th agency to get a credit rating registration in India in 2009 and its corporate office in Bengaluru. It has a country-wide presence with representatives in 150+ locations. Canara Bank is Brickwork's strategic partner.

Brickwork offers credit ratings of Bank Loan, Non- convertible / convertible / partially convertible debentures and other capital market instruments and bonds, Commercial Paper, perpetual bonds, asset-backed and mortgage-backed securities, partial guarantees and other structured / credit enhanced debt instruments, Security Receipts, Securitisation Products, Municipal Bonds, etc. BWR has also rated NGOs, Educational Institutions, Hospitals, Urban Local Bodies and Municipal Corporations.

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