



Brickwork Ratings  
Indicative information required  
for credit ratings

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March 2023



**A. INDICATIVE INFORMATION REQUIRED FOR CREDIT RATINGS - CORPORATE AND NON- FINANCIAL SECTOR**

The following are the minimum information requirements from the issuer / entity in the Corporate/Non Financial sector , seeking credit rating:

- Corporate Structure (including Group Companies, Subsidiaries, Associates), Board of Directors, Key management and latest shareholding pattern
- Annual reports for the past three years, including consolidated financials if applicable
- Projected financial performance and funds flow / cash flow statements (next two years)
- Detailed Debt break-up, including future Capex plans, debt maturity profile for the next three years
- Names and contact details of the financing Banks/Institutions along with details of credit facilities, details of the Statutory Auditors, Debenture Trustees(if applicable), Investors etc
- Latest key financial indicators of all group / associate entities (if applicable)
- Revenue breakup and market share in terms of products/services, geographies, customers, industry verticals, as applicable,
- Key operational parameters/metrics (as applicable to the industry)
- Business growth plans, techno-economic collaborations, hedging policy etc.
- Details on ageing and mix of receivables/ inventory
- Latest order book position along with completion timelines (in applicable cases)
- Term sheet /Information Memorandum for the proposed instrument or latest valid Bank sanction letter(s)/ executed Debenture Trustee Deed (As applicable)
- Non-compliance, if any, with sanction terms relating to creation of security for the instrument/loan
- No dues / delay / No default Statement in prescribed format
- Bank statements for the last 6/12 months

BWR shall analyse the above details and shall engage with the entity for better understanding/clarity and seek additional information as necessary to arrive at the credit rating.

**B. POLICY ON INDICATIVE INFORMATION REQUIRED FOR CREDIT RATINGS - FINANCIAL SECTOR**

The following are the minimum information requirements from the issuer / entity in the financial sector, seeking Credit rating:

- Corporate Structure (including Group Companies, Subsidiaries, Associates), Board of Directors, Key management and latest shareholding pattern
- Annual reports for the past three years, including consolidated financials if applicable. Unaudited Financial statements for the half year/quarterly results.

- Projected financial performance and funds flow / cash flow statements (next two years)
- Detailed Debt break-up, including future Capex plans, debt maturity profile for the next three years
- Names and contact details of the financing Banks/Institutions along with details of credit facilities/Instruments, details of the Statutory Auditors, Debenture Trustees(if applicable), Investors.
- Latest key financial indicators of all group / associate entities (as applicable)
- Business growth plans
- Assets under management, on book and off book portfolio.
- Portfolio breakup details across segment, ticket size, tenor wise, Loan to value (LTV) wise/ Geography wise/Rate of interest wise etc
  - List of top 50 Standard Exposures
  - List of top 50 NPA accounts and provisions held against them
  - List of top 50 restructured portfolio
  - List of top 50 investment (debt and equity)
- Disbursements and collections details (including month wise details of current collection, overdue collection, prepayments, current demand).
- Details of equity infusion/Fund raised in the last 12 months.
  - Portfolio delinquency details- bucket wise, movement of NPA, restructured accounts, write off.
  - Earnings profile and Borrowing/Resource profile
  - Liquidity details (including unencumbered fixed deposits, liquid investments, cash & bank balances), scheduled collections and repayment obligations over the next 12 months, bucket wise Asset Liability position/Structured Liquidity statement.
  - Capitalisation levels and compliance with regulatory ratios
  - Draft Term sheet / Information Memorandum for the proposed instrument or latest valid Bank sanction letter(s)/ executed Debenture Trustee Deed for raised instruments (As applicable)
  - Non-compliance, if any, with sanction terms relating to creation of security for the instrument/loan
  - No dues / delay / No default Statement in prescribed format
  - Bank statements for the last 6/12 months.
  - Details of Contingent Liabilities, if any and its present status.
  - Operational details like number of employees, branches, offices, active customers/client, client addition.

**Additional information for Banks**

- Deposits, Advances, CASA, Credit Deposit, BASEL III compliances for capitalisation and liquidity.

**Additional information for Broking Entities**

- Monthly broking turnover details
- Break up of broking income from existing/ new/HNIs/proprietary book/Margin Trading Facility
- Details of loan book under Margin Trading Facility and collaterals held against it.
- Company's Risk management policy, Policy on margin trading facility.

**Additional information for Insurance Companies**

- Details of Business (new and renewal) acquisition through different channels/ segments/products etc.
- Solvency and other ratios particular for the Insurance Industry.
- Claims Experience, Extent of risk retained and reinsurance risk concentration across various segments.

**Additional information for Asset Reconstruction Companies**

- Acquisitions, Recoveries, Redemptions, Write offs, Incentive, Management Fees, sector wise, Geography wise etc. 5 year data
- Movement of ratings over the last five years (SR Ratings break up).

**Additional information for Asset Management Companies/ Mutual Funds**

- Fund allocation and asset management company (AMC) details.
- Fund allocation (AUM, current asset allocation/ percentage, full portfolio details, portfolio performance/index, details of portfolio manager.
- Asset management company (AUM of AMC as on date, details of all funds/ schemes managed by the AMC).
- Scheme Details (Inflow , Outflow , Redemptions trends etc. 5 year data)

BWR shall analyse the above details and shall engage with the entity for better understanding/clarity and seek additional information as necessary to arrive at the credit rating.